

City of Haverhill
Revenue Report
Period Ending 9/30/26

Year to Year Comparison

Revenue Source	9/30/2024	9/30/2025	9/30/2026	FY 26 to 27 % Change	FY 26 to 27 \$ Change	FY 25-27 Trendline
Real Estate & Pers Property	\$ 32,327,512	\$ 35,129,482	\$ 36,383,579	3.57% ↑	\$ 1,254,097	
Motor Vehcile Excise	\$ 1,041,067	\$ 866,700	\$ 881,124	1.66% ↑	\$ 14,424	
Meals Excise	\$ 342,160	\$ 332,983	\$ 364,134	9.36% ↑	\$ 31,151	
Hotel/ Room Excise	\$ 94,694	\$ 100,560	\$ 93,964	-6.56% ↓	\$ (6,596)	
Boat & Other Excise	\$ 458	\$ 1,227	\$ 479	-60.93% ↓	\$ (748)	
Cannabis Excise	\$ 308,446	\$ 340,227	\$ 319,752	-6.02% ↓	\$ (20,475)	
Waste Disposal Facility Program	\$ 549,491	\$ 515,941	\$ 871,376	68.89% ↑	\$ 355,435	
PILOT	\$ 243,793	\$ 20,558	\$ 26,473	28.77% ↑	\$ 5,915	
Penalties & Interest	\$ 160,725	\$ 233,395	\$ 238,446	2.16% ↑	\$ 5,051	
Fees	\$ 254,590	\$ 279,728	\$ 300,520	7.43% ↑	\$ 20,792	
Rentals	\$ 40,041	\$ 34,148	\$ 58,214	70.48% ↑	\$ 24,066	
Departmental Revenue	\$ 355,447	\$ 308,293	\$ 150,620	-51.14% ↓	\$ (157,673)	
License & Permits	\$ 842,059	\$ 479,619	\$ 734,695	53.18% ↑	\$ 255,076	
Fines & Forefits	\$ 145,596	\$ 194,038	\$ 109,849	-43.39% ↓	\$ (84,189)	
Investments	\$ 677,055	\$ 1,113,448	\$ 225,857	-79.72% ↓	\$ (887,591)	
Medicaid Reimbursement				⇒	\$ -	
*Misc Revenue	\$ 66,985	\$ 7,865	\$ 9,015	14.62% ↑	\$ 1,150	
Comm of MA Cherry Sheet	\$ 24,847,178	\$ 26,496,177	\$ 27,099,031	2.28% ↑	\$ 602,854	
Wastewater Enterprise Fund	\$ 4,427,452	\$ 4,192,169	\$ 4,341,881	3.57% ↑	\$ 149,712	
Water Enterprise Fund	\$ 3,639,770	\$ 4,054,052	\$ 3,936,819	-2.89% ↓	\$ (117,233)	
Other GF Rev - Trnsf From Sp Rev & Free Cash				⇒	\$ -	
Total Revenue	\$ 70,364,519	\$ 74,700,610	\$ 76,145,829	1.93% ↑	\$ 1,445,219	
Total Revenue without Enterprise Funds	\$ 62,297,297	\$ 66,454,389	\$ 67,867,129	2.13% ↑	\$ 1,412,740	
Total Local Receipts	\$ 5,122,607	\$ 4,828,730	\$ 4,384,520	-9.20% ↓	\$ (444,210)	

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Collections as a Percent of Budget

Revenue Source	FY 27 Estimated Revenue	FY 27 Actual Revenue Collections	\$ Surplus / (Deficit)	YTD Benchmark	Actual Revenue Benchmark
Real Estate & Pers Property	\$ 146,107,374	\$ 36,383,579	\$ (109,723,795)	25%	 24.9%
Motor Vehcile Excise	\$ 9,025,789	\$ 881,124	\$ (8,144,665)	8%	 9.8%
Meals Excise	\$ 1,300,000	\$ 364,134	\$ (935,866)	25%	 28.0%
Hotel / Room Excise	\$ 310,000	\$ 93,964	\$ (216,036)	25%	 30.3%
Boat & Other Excise	\$ 8,400	\$ 479	\$ (7,921)	8%	 5.7%
Cannabis Excise	\$ 1,133,040	\$ 319,752	\$ (813,288)	25%	 28.2%
Waste Disposal Facility Program	\$ 3,023,244	\$ 871,376	\$ (2,151,868)	25%	 28.8%
PILOT	\$ 281,555	\$ 26,473	\$ (255,082)	25%	 9.4%
Penalties & Interest	\$ 742,000	\$ 238,446	\$ (503,554)	25%	 32.1%
Fees	\$ 998,900	\$ 300,520	\$ (698,380)	25%	 30.1%
Rentals	\$ 198,450	\$ 58,214	\$ (140,236)	25%	 29.3%
Departmental Revenue	\$ 555,000	\$ 150,620	\$ (404,380)	25%	 27.1%
License & Permits	\$ 2,300,000	\$ 734,695	\$ (1,565,305)	25%	 31.9%
Fines & Forefits	\$ 625,000	\$ 109,849	\$ (515,151)	25%	 17.6%
Investments	\$ 1,000,000	\$ 225,857	\$ (774,143)	25%	 22.6%
Medicaid Reimbursement	\$ 1,000,000	\$ -	\$ (1,000,000)	25%	 0.0%
*Misc Revenue		\$ 9,015	\$ 9,015	0%	100.0%
Comm of MA Cherry Sheet	\$ 110,453,103	\$ 27,099,031	\$ (83,354,072)	25%	 24.5%
Wastewater Enterprise Fund	\$ 17,421,363	\$ 4,341,881	\$ (13,079,482)	25%	 24.9%
Water Enterprise Fund	\$ 15,040,417	\$ 3,936,819	\$ (11,103,598)	25%	 26.2%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,210,304	\$ -	\$ (6,210,304)	0%	 0.0%
Total	\$ 317,733,939	\$ 76,145,829	\$ (241,588,110)	24%	 24.0%
<i>Estimated General Fund Revenue</i>	<i>\$ 285,272,159</i>	<i>\$ 67,867,129</i>	<i>\$ (217,405,030)</i>	24%	 23.8%
<i>Estimated Local Receipts</i>	<i>\$ 22,501,378</i>	<i>\$ 4,384,520</i>	<i>\$ (18,116,858)</i>	18%	 19.5%